Lamello

NEWS

MARCH 2024

Cabineo X

The new connector
for cabinets and shelves

A new CEO for Lamello

Marco Schweizer and Susanne
Affolter in an exclusive interview

NEW

Cabineo X available from 6th May 2024

A new CEO for Lamello

Lamello welcomes a new CEO, as Susanne Affolter handed over operational management to Marco Schweizer on 1st January 2024. In an exclusive interview, they discuss their experiences and visionary perspectives for the future of Lamello.

Susanne Affolter, your successor was found sooner than expected. What convinced you and the Board of Directors to appoint Marco?
Susanne Affolter: Marco impressed us not only with his professional and personal skills, but also with his character. It was immediately clear that he cares about the people in and around our company. His remarkable career, which includes 25 years at his previous company, also speaks for itself. This continuity is very important to us. Marco has also made it clear that he aims to hold the position for the long term.

Marco Schweizer, it all began with an anonymous application process. What appealed to you about the job description of CEO?
Marco Schweizer: The job description indicated that the company manufactures products for the woodworking industry. Due to my experience in internationally producing companies, this appealed to me straight away. Moreover, the Group's global orientation revealed the prospect of continuing to work with diverse cultures and people.

What was your reaction when you learned that it was Lamello?
Marco Schweizer: I was immediately delighted! I grew up as a carpenter's son so as a child we played with "Lamellos" in my childhood like with Lego and made fascinating models. For me, Lamello is the epitome of the woodworking industry. For furniture makers, cabinet maker and joiners, the original wooden biscuits have been part of the trade for decades. The family-owned company has created a global icon and established an industry standard. Within the apprenticeship programs of Switzerland, Germany and Austria, the connectors are used in final exams and masterpieces. This is the very foundation of the industry. For me personally, Lamello belongs to the family of traditional Swiss companies such as Ricola, Lindt & Sprüngli or Victorinox.

What are the challenges that Lamello faces?
Marco Schweizer: The world naturally gives rise to challenges, and we know that everything can change dynamically – this fact has been clear since 2020. But above all, I see opportunities! Due to the diverse market situations globally and regionally, there are countless opportunities for us. There are partnerships with individual companies in the trade, as well as large industrial enterprises with fully networked production. This range of relationships promises diverse approaches and exciting interactions. We also have a full innovation pipeline, and the question is more about how we can introduce these products to the market appropriately in the coming years. So yes, there will always be challenges. But we have many factors under our control, and we can shape them together with a great team and partner companies.

Susanne Affolter, what's next for you and what do you take away from this time as CEO of Lamello?
Susanne Affolter: I'm often asked what I plan to do now that I'm retired. But retirement was never the plan (laughs). For me, things are hopefully going to be a bit more calm, but I will continue to support Lamello as a board member.
It is important for me to emphasise that with the change of CEO, the company will continue to be family-owned in the future. I can take a great wealth of experience with me from my time as CEO. I am aware of what it means to run a company of this size and have great respect for the employees. What they do for the company on a daily basis is by no means a matter of course, and I am grateful for that.

Marco Schweizer, what will be important at Lamello in the future?
Marco Schweizer: Direct customer contact will continue to be the focus. Every year, we conduct tens of thousands of customer visits and we want to look after our partners even more intensively in the future. Working together and being both dynamic and reliable – these are integral values at Lamello. In particular, we want to promote cooperation even more in the coming years. Every employee has extensive specialist knowledge in their area. We strive to further disseminate this knowledge in the organisation to take advantage of even more opportunities.

Thank you for your time today.

Marco Schweizer
Hailing from Fricktal, Marco Schweizer started his career in 1998 as a designer at the premium supplier of machines and process systems, FrymaKoruma. There he gathered 25 years of expertise in manufacturing processes and the associated challenges in the international mechanical engineering industry. Since 2010, he has been part of the Executive Board and served as Managing Director from 2020 to 2023.

Suanne Affolter
The granddaughter of the inventor completed her apprenticeship at the family company and took over personnel management at Lamello in the 1990s. She can look back on many eventful and successful years as a HR manager, a member of the Executive Board and ultimately as Managing Director since 2016.
In the future, she will support Lamello as Chair of the Board of Directors.

Clamex S-20 – applications at all angles

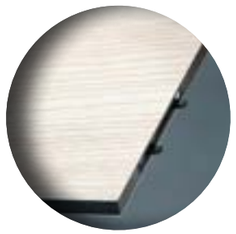
The Clamex S-20 fits into any 4 mm groove and is also removable. This makes it perfect for thin materials from 8 mm and mitres from a material thickness of 14 mm. Plus, it can be installed with any biscuit joiner.

‘Recently, I was able to separate a large rear panel for transport and connect it using the Clamex S-20.’

Thin panels, all angles

1
For every application

Ideal for thin materials

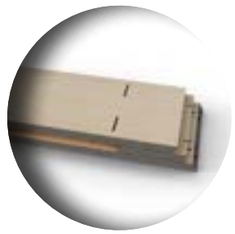


Shelves in CDF from a material thickness of 8 mm

Suitable for 4 mm grooves and ideal in combination with the wooden biscuit

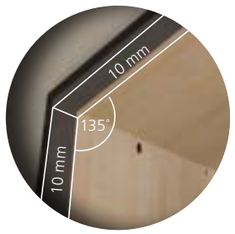
Removable joints with any biscuit joiner

Always detachable thanks to the rotating lever

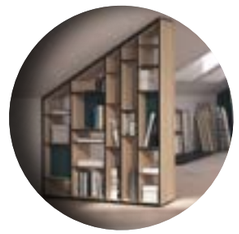


Quickly delivered as a flat pack and assembled on site

Versatility at all angles



The shallow element depth allows for mitres from 22.5 to 180° as well as surface, corner and dividing panel joints



Delicate furniture under stairs or pitched roofs

Cabineo X

Cabinet connector and shelf support without edge drilling

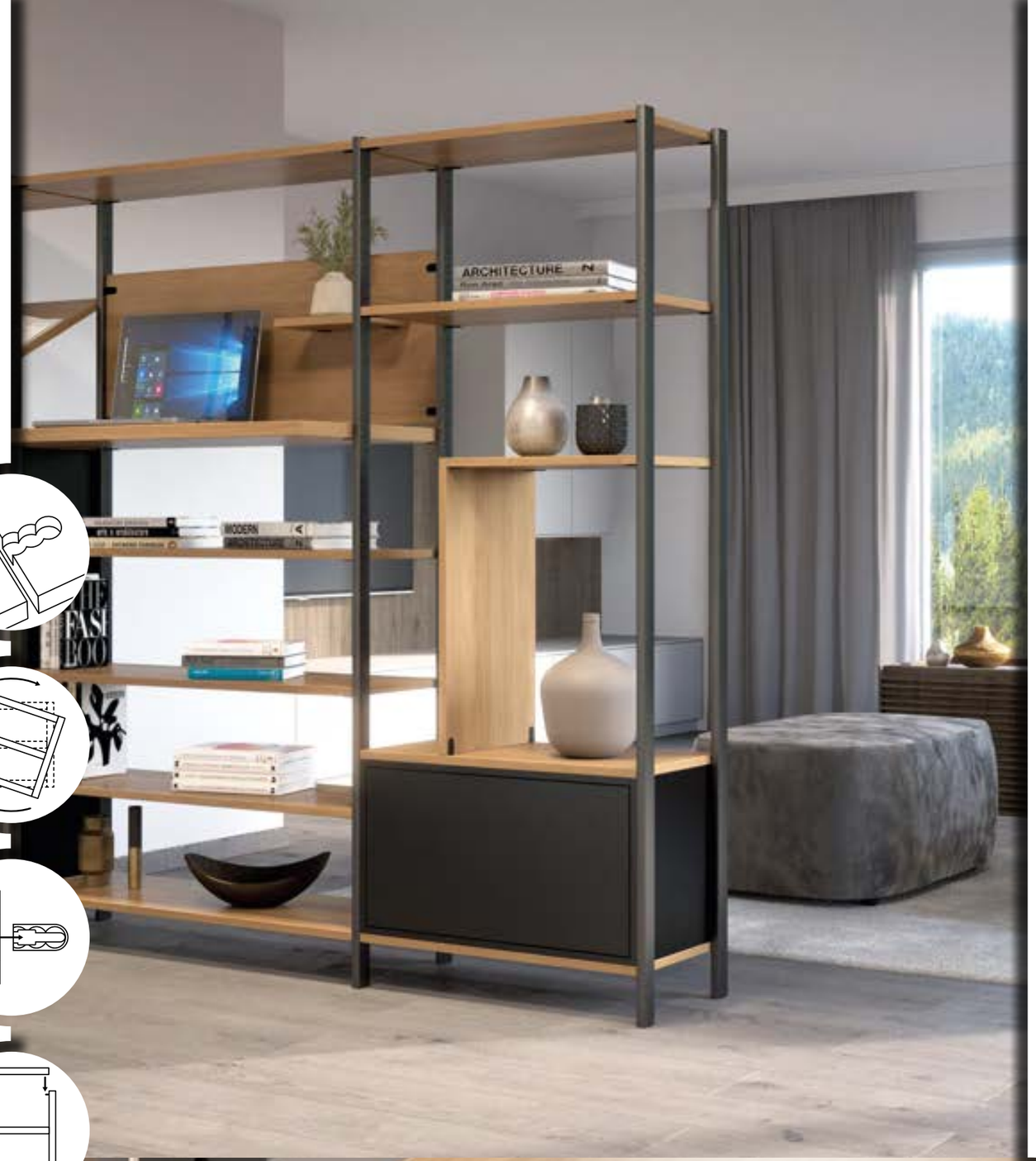
No edge drilling
For use with CNC without edge drilling

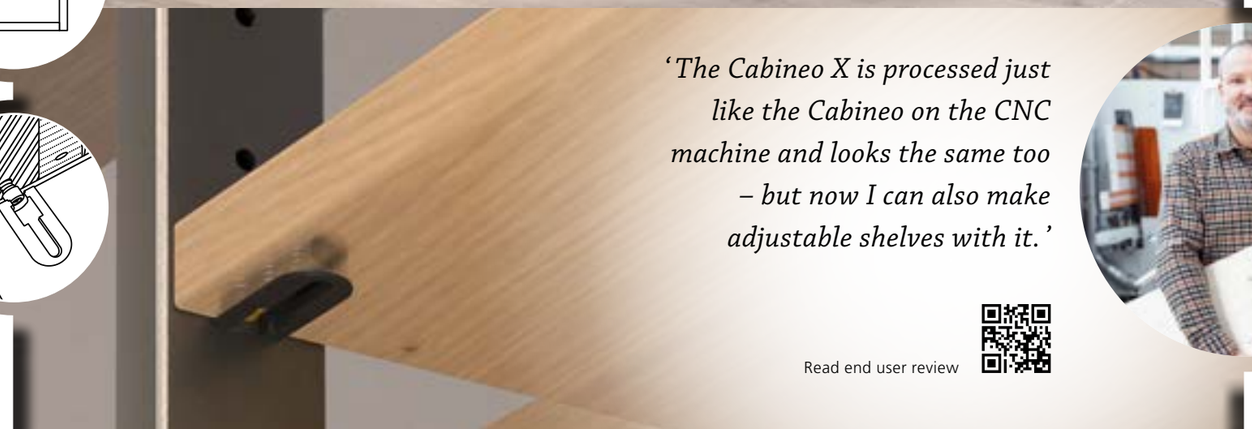
Locked shelf
Secured against pulling out and lifting off

Multifunctional housing
Same housing for connectors and adjustable shelves

Simplified assembly
Laying cabinet covers and shelves in place enables flexible and easy installation

Various materials
Counter thread can be directly cut into the material





'The Cabineo X is processed just like the Cabineo on the CNC machine and looks the same too – but now I can also make adjustable shelves with it.'

Read end user review

Cabineo X is a connector for cabinets and shelves, can be used with all CNC machines and is pressed into place in the workshop or on site. Due to the open housing, it is possible to insert a Cabineo screw from the top and screw it into the counterpart with a hexagon bit. Using it with screws, Cabineo X is ideal when installing shelves into already joined cabinets or when assembling corner joints. Combined with shelf supports, Cabineo X prevents shelves from being pulled out.

Cabineo X	Art. No.	EUR [1]
500 pieces	**186360**	104.00
2000 pieces	**186361**	402.00
Cabineo X black		
500 pieces	**186365**	104.00
2000 pieces	**186366**	402.00

Cabineo screw	Art. No.	EUR [1]
Cabineo 12, 500 pieces	**186380**	54.00
Cabineo 12, 2000 pieces	**186381**	207.00
Cabineo 8, 500 pieces	**186382**	54.00
Cabineo 8 M6, 500 pieces	**186384**	54.00

Cabineo X shelf support	Art. No.	EUR [1]
Ø 5 mm, 500 pieces	**186386**	81.00
Ø 3 mm, 500 pieces	**186388**	81.00

Cabineo X starter set	Art. No.	EUR [1]
Cabineo X (80 pieces), Cabineo 12 screw (40 pieces), screws- or shelf supports variants (20 pieces each), cover cap signal white (40 pieces), Cabineo hexagon bit 1/4" GL 80 mm and the corresponding Cabineo X screw-in aid (1 piece each)	**186307**	59.00

[1] Recommended retail price.
All prices in Euro excl. VAT.

Save time throughout the entire manufacturing process

Lamello connectors stand for productivity and time savings. Combined with digital planning and end-to-end production, they are unbeatable. The company Holzvision Füreder serves as an example of this.

'If you want to modernise as a cabinet making business, there is no way around the Cabineo in my view.'

Wolfgang Füreder, Managing Director of Holzvision Füreder, Austria

Read end user review:

Wolfgang Füreder

Planning software and production machines in use:

- CAD: **Autodesk Inventor**
- CAD/CAM: **Wood Wop**
- CNC brand: **Homag CNC 722**

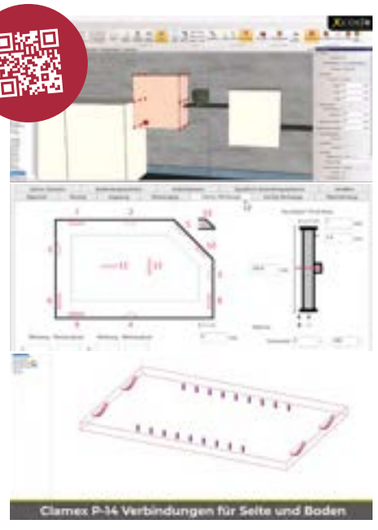
Partner Update

xCAD Interior – efficient planning in 3D

xCAD Interior is a planning software for interior designers, planners, cabinet makers and joiners. Different versions are available: xCAD Interior Light, Design and Pro, which can be expanded as modules. From the low-cost, entry-level version especially for small businesses to the extended version with parts lists, calculation, cut-to-size optimisation and CNC connection for the entire planning process, all needs are covered.
The software is also suitable as sales support for furniture stores, interior design stores and the furniture trade.

The planning program in all versions impresses with its intuitive and simple use. This is possible because xCAD Interior is not based on existing software.

The Lamello connectors **Clamex P** and **Tenso P** as well as all **Cabineo connectors** are integrated. With the xCAD VR virtual reality system, the customer can also experience the rooms planned according to their wishes in a virtual environment.



xCAD Interior CAM is the software of choice for exporting data to CNC machines. The following formats are available: NC-HOPS, FORMAT 4, GANNOMAT, TwinCAM, DXF, WoodWOP, Maestro xcs and pgmx.

Ultimate customisable CAD/CAM platform for woodworkers

Microvellum offers a platform for processing orders with the functions of design, drafting, calculation, construction, production and reporting. The extensive software modules cover the needs of small to large established manufacturers. The design and construction are based on the integrated Microvellum product library (with AutoCAD's Autodesk technology), which is constantly being expanded.
The rendering program creates images of entire rooms or individual products for presentations or prototypes, and construction is handled by an integrated parametric logic. This automatically adjusts the number, positioning and distribution of connectors when the cabinet dimensions change. 2D drawings are also possible.
Microvellum has integrated the **P-System connectors,** the alternative **positioning drill holes** for creating the profile grooves with the Zeta P2 and all installation variants of the **Cabineo connector** for Lamello customers.

The calculation module can be used to determine the production times as well as the material and wage costs of the orders. For production, the program generates the material and cutting lists and the CNC machine codes. The integrated CAD/CAM includes an easy-to-use tool set for programming individual parts for CNC machining.

Morbidelli cx110: details that make the difference

The machine is equipped with an automatic 6-position tool changer and allows operators maximum flexibility. This tool changer allows for the insertion of the **P-System cutter** for the cuts into the edges and the angle aggregate for the cuts into the surface.

The angle aggregate can hold a **P-System groove cutter** and guarantees **a precise profile groove depth** with the integrated pressure shoe. The machine can create **180° surface, 90° centre panel and 90° corner connections** for the Lamello P-System.

Thanks to the NC collet, all the necessary holes can be drilled without grip changes, thereby accelerating the machining cycle. In addition, the upper pressure and alignment devices, which move with the lower NC collet in the X-direction, ensure optimal support of the workpiece and a dimensionally accurate machining result.

The specially adapted work surface means that no damage is caused when processing painted and sensitive panels. The machine is available with two different drill head options: F19L and F23L. It is a compact machine: Length 425 cm, depth 200 cm. Maximum working area: 3050 × 950 × 60 mm, minimum working area: 200 × 50 × 8 mm.

Inspiration

Be inspired by our diverse joining solutions and the opportunities they offer! Visit our website to discover more uses. You can find further applications for our products, from furniture-making and shop fitting to interior fitting, kitchens, and much more on our website.

Clamex P-14

Tenso P-14

Bisco P

Clamex P-14

Tips tricks

Installing inclined shelves with Cabineo X

Do you have any furniture applications where shelves need to be flexibly adjustable and yet secured to prevent them from being pulled out? Ideally without an additional row of holes in front of the front edge in inclined shelves, such as shoe or wine racks?
The open housing of the Cabineo X makes this possible!

Download the new issue now:

Download

Find your local authorised sales partner now – quickly and easily!

- Proven specialists
- Extensive network with sales representatives
- Extensive stockholding

Lamello LinkedIn-Channel:
Discover our channel and subscribe now!

Lamello on Instragram:
Follow us, like us!

Lamello on Facebook:
Click like and become a Lamello fan!

Lamello online

Be part of the #lamellocommunity and follow us on Social Media

Lamello Newsletter

Sign up for the newsletter now and benefit from exclusive product information, inspiring customer reports and insights into the Lamello world!

Lamello AG | Joining technology
Hauptstrasse 149 | 4416 Bubendorf, Switzerland
Phone +41 61 935 36 36 | Fax +41 61 935 36 06
info@lamello.com | www.lamello.com

03/24 Art. No. 9822001EE/SEE